

Kaspersky - customer case

Success Stories



Stemcor Limited

Stemcor Limited is an independent London-based company operating in the international steel distribution market. Stemcor's worldwide network of offices provides services in all fields of international steel trading, including marketing, logistics, finance and after sales support. The company was established in 1951 and today is recognized as a major player in the market with a turnover in excess of 900,000,000 GBP and 6,500,000 million tons of steel and raw materials operating value (2001).

Stemcor has long recognized the importance of technology in enhancing the services they provide. To improve the speed and accuracy of information transmission, the company installed a email system connecting their overseas offices in 1991. This was long before most competitors and many technology companies realised the need for such measures.

Stemcor is proud of its reputation in the industry as a dependable, straightforward and long-term business partner. The changing nature of the business along with a increased awareness of cyber security issues led the company to implement a comprehensive antivirus solution. Kaspersky Anti-Virus met Stemcor's requirements for a cost-effective and reliable product.

Stemcor's requirement that an antivirus solution should be regularly updated was one of the key factors which led to the company choosing Kaspersky Anti-Virus. Updates for Kaspersky Anti-Virus are released 8 times a day, providing maximum protection against new viruses. Marianne Rolle, Network Manager at Stemcor commented, "The updates can be scheduled to suit your environment and only changes to the antivirus databases are downloaded, ensuring the file size is kept to a minimum".

Stemcor has offices in over 30 countries throughout the world, using Kaspersky Anti-Virus on more than 350 machines running Novell NetWare and Windows 2000. On the occasions where the company's network engineers have had to contact the Technical Support service, they have been impressed with the speed of the service. "If we experience any difficulties we always receive a very quick response", was Marianne's opinion.

Stemcor is happy with Kaspersky Anti-Virus solution, Marianne concludes, because "managing the virus threat is critical to our business. Having just implemented a world wide VPN between all of our offices, it is now even more important to ensure information security, because if we were infected by a virus in one office, it can now affect the whole group".



Nederland Net

Nederland Net is a franchising operation, which is one of the largest full-service ISPs in the Netherlands. In their quest to provide customers with a complete service package supported by effective security, Nederland Net analysed a number of virus protection solutions currently available on the market.

The company chose Kaspersky Anti-Virus for Linux File Servers as an integrated part of their overall antivirus protection system. The main reason for choosing a Kaspersky solution was the superior price/performance ratio.

Kaspersky Anti-Virus currently protects about 4,810 email addresses and 281 domains via the mailserver which is regularly scanned for viruses. Nederland Net also has 595 email addresses hosted on the server itself.

"Kaspersky has made it possible for us to offer our customers the most reliable and robust protection against viruses, and making Internet use safe for our customers", said Nederland Net's Security Project Manager.